

CASE STUDY

# Deceased Estates

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9/33 Conochie Crescent, Manning

**Selling a deceased estate is always a challenging process for estate executors and beneficiaries. Bourkes was asked to sell this property while the son of the deceased owner was absent. We decided to arrange cleaning and touch-up painting for the unit while he was away.**

The property was appraised in the high \$400,000s, and we listed it for \$489,000. Ultimately, that's the price we sold it for.

🗨️ **Our client was very happy with the result, saying:**

“I wish to thank you for the very professional manner in which you and your team have taken the property at 33 Conchie Crescent to market.

I was singularly impressed with the approach of ( the sales consultant) who is very quick to see the market potential and advise of the best way to repair the property for sale. He quickly assessed the asking price which is probably the highest seen in this immediate vicinity and then proceeded within one week to present a client and conclude the deal.

I will not hesitate in the future to have another property for sale to present it to you and your team.”

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